



The Natural Landscape

Design, Installation, Masonry

Seasonal Contract

Date

RE: Property Address
Any City or Town, MA

Please find itemized my proposal for 2008/2009 snow and ice control for _____, MA. The Natural Landscape (TNL) will perform services of clearing snow from and de-icing of all parking areas and walkways. The services provided will begin during the first winter event (snowstorm or icy situation) and will end after the last winter storm or around April 15, 2009.

***Snow and Ice Response Plan**

- Icing situations are treated on an any accumulation basis. De-icing parking areas prior to storm beginning (pre-treat) protects against hard pack ice and assists overall cleanup of site.
 - Accumulations less than 2" will be treated with only a deicer on parking areas.
 - During ideal conditions (temperature and moisture content) more than 2" can be cleared without plowing by using two de-icing applications. In some cases only walks may need to be shoveled while roadways and parking will only need a de-icing application. (High circulation areas agitate deicer and speed activation).
 - Snow clearing will be in effect at the point of a 2" trigger depth.
 - During and right before hours of business operation snow will be allowed to reach a maximum accumulation of no more than 4" in order to maintain a safe and professional work environment.
 - During hours of non-business operation, snow will be allowed to reach a maximum accumulation of no more than 8" in order to maintain most efficient use of plow resources during property non-use hours.
 - Post storm de-icing ensures safety for tenants and customers.
 - Careful observation of weather conditions (ground temperature and forecast) reduces unnecessary applications and services.
 - All materials used and work completed will be accurately recorded and logged.
 - Treated salt (non-corrosive) will be used as a deicer on all paved surfaces and walkways.
 - In the case of a snow event, a fax and or e-mail will be sent prior to crew dispatch if so desired.
 - All snow clearing and/or deicing will be completed when or slightly after the storm ends.
 - Special attention will be made to ensure hydrants and drains remain open during winter season.
 - In the case of excessive and or multiple accumulating snow events a bucket loader will move and stack snow in order to maintain safety and full capacity of parking areas.
- * In questionable situations, TNL may initiate snow and ice control other than that specified. Though treatment will be undertaken in an expedient and professional manor, treated surfaces may not always be cleared to bare pavement.



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Seasonal Price \$ _____

Pricing is for the entire season and includes all plowing and deicing for the property. Services rendered according to above specified Snow and Ice Response Plan. Any extra services above and beyond said plan will be billed in addition to monthly payments. Snowfall increments determined by the National Weather Service Worcester Airport.

Bucket loader \$ _____/hr (4 hour minimum)

Payment

Payment will be made in six monthly installments of \$1,550.00 beginning November 1st with the final payment due April 1st. All work and materials guaranteed as specified. Any alteration or deviation from above specifications will become an extra charge over and above this proposal. Any outstanding balances will be subject to an additional 1.5% per month charge.

Acceptance of Proposal

The above prices, specifications and conditions are hereby satisfactory and are hereby accepted. TNL is authorized to perform the work as specified. Payments will be made as outlined above.

Date of acceptance _____ Signature _____

Authorized Signature _____

Brian Lewis-President

Authorized Signature _____

Justin Dionne-Manager

Justin Dionne
Snow & Ice Manager

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